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To all Suppliers of Continental Automotive

Date	Your reference	Our reference
15.03.2022		

**Subject: Global Supply Chain Concept – release of version 15**

Dear Suppliers,

first, we thank you for your support in such difficult times and appreciate your enormous effort towards our common goal of a superior Supply Chain relationship.

We approach you today to direct your attention to the GLOBAL SUPPLY CHAIN CONCEPT (“GSCC”), which is released in its version 15.

In 2017, we informed you that we have released a GSCC, which was created to tackle changing Supply Chain environments in a harmonized approach. Among other, digitalization and agile transformation will have fundamental impact on Supply Chain excellence.

We firmly have in view challenges and opportunities from the changes of our business world. Therefore, Continental will release the GSCC in its version 15 as frame agreement to develop further the backbone of our cooperation with our partners.

Our goal is

- establishing a trustful collaboration with our business partners as the enabler for digital transformation
- developing, implementing and sustaining flexible and robust logistic concepts, processes, tools and solutions
- anticipation of supply risks
- being environmental responsible
- enable digital transformation and support artificial intelligence.



The GSCC version 15 supports these goals as well as the Continental strategy of Quality First by including programs of innovation, harmonization and corporate standards.

Important to know, existing GSCC contracts do remain valid and ongoing negotiation don't have to be stopped.

In case the GSCC is not yet signed by you, we kindly ask you to collaborate with us and provide us an information about your commitment to sign the GSCC.

Please send your feedback to the following e-mail address:

[AOSCM\\_contract\\_compliance@continental.onmicrosoft.com](mailto:AOSCM_contract_compliance@continental.onmicrosoft.com)

Our central SCM team is looking forward to receiving your message and will get in direct contact with you.

We thank you for your kind cooperation.

Sincerely,

**Bogdan Suci**

Head of Supplier and Business  
Partner Management

Automotive Operations  
Supply Chain Management

**Daniel Schlingelhoff**

Contract Manager

Automotive Operations  
Supply Chain Management